

Local Market Update for October 2022

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



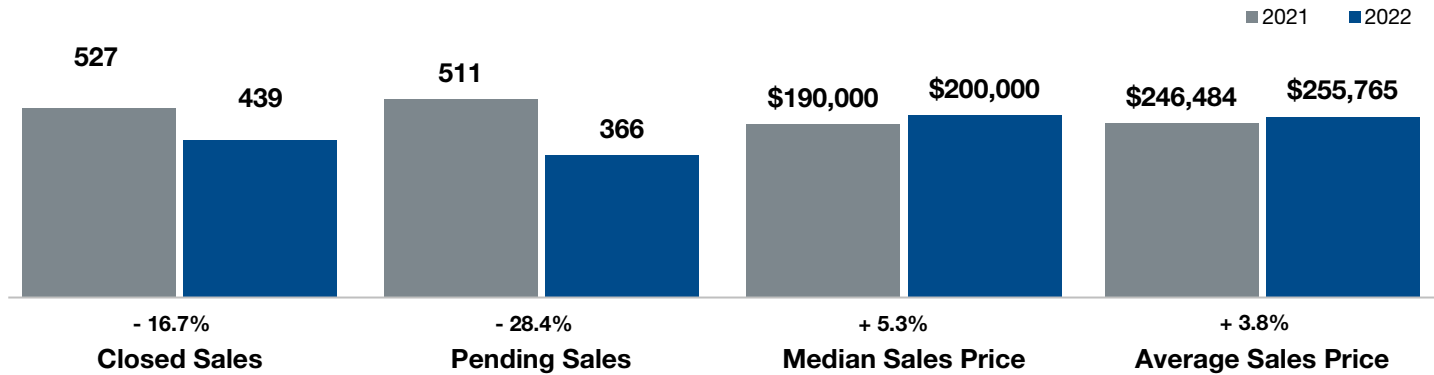
Northeastern Indiana Association of REALTORS®

This report includes DeKalb, LaGrange, Noble and Steuben counties.

Key Metrics	August through October			November through October		
	2021	2022	Percent Change	Thru 10-2021	Thru 10-2022	Percent Change
New Listings	575	502	- 12.7%	1,828	1,797	- 1.7%
Closed Sales	527	439	- 16.7%	1,691	1,639	- 3.1%
Median Sales Price	\$190,000	\$200,000	+ 5.3%	\$179,900	\$192,250	+ 6.9%
Percent of Original List Price Received*	98.9%	97.5%	- 1.4%	98.9%	98.3%	- 0.6%

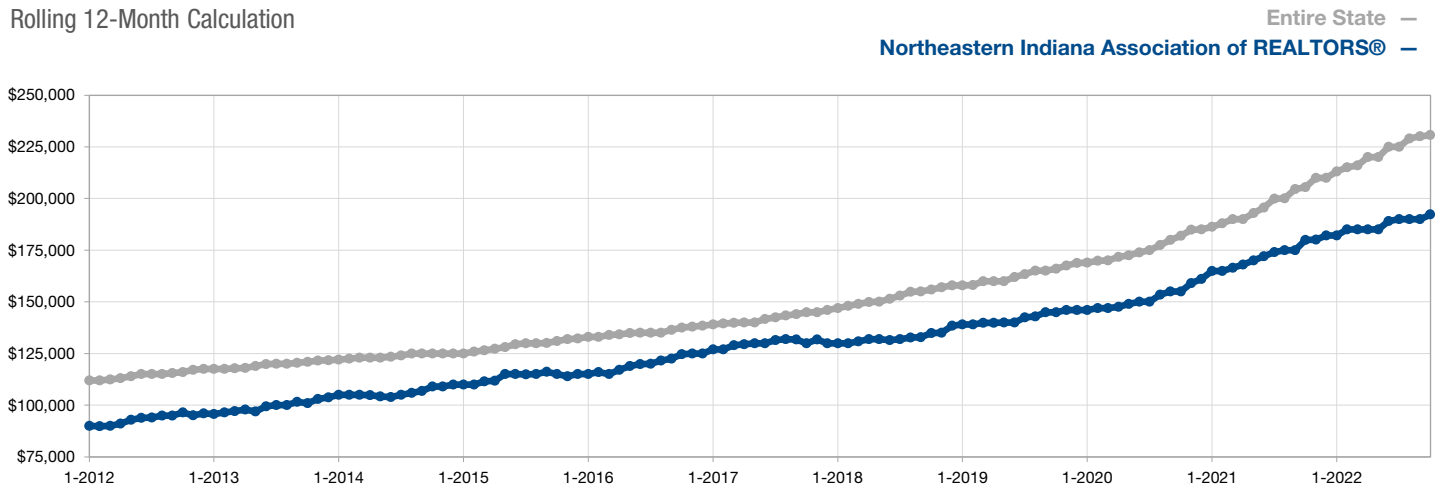
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

August through October



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.