

Local Market Update for March 2022

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



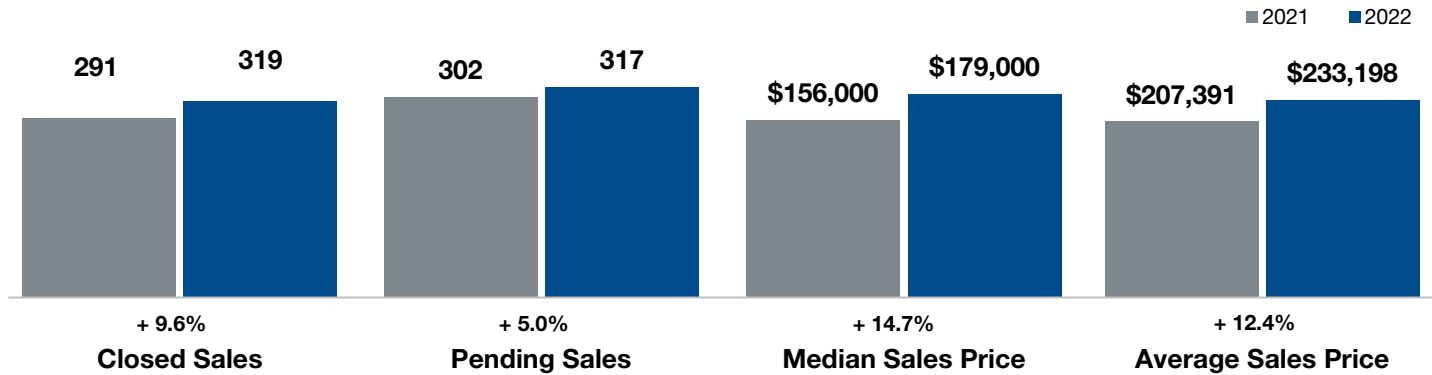
Northeastern Indiana Association of REALTORS®

This report includes DeKalb, LaGrange, Noble and Steuben counties.

Key Metrics	January through March			April through March		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
New Listings	328	336	+ 2.4%	1,679	1,903	+ 13.3%
Closed Sales	291	319	+ 9.6%	1,716	1,775	+ 3.4%
Median Sales Price	\$156,000	\$179,000	+ 14.7%	\$166,448	\$185,000	+ 11.1%
Percent of Original List Price Received*	97.9%	97.7%	- 0.2%	97.7%	98.9%	+ 1.2%

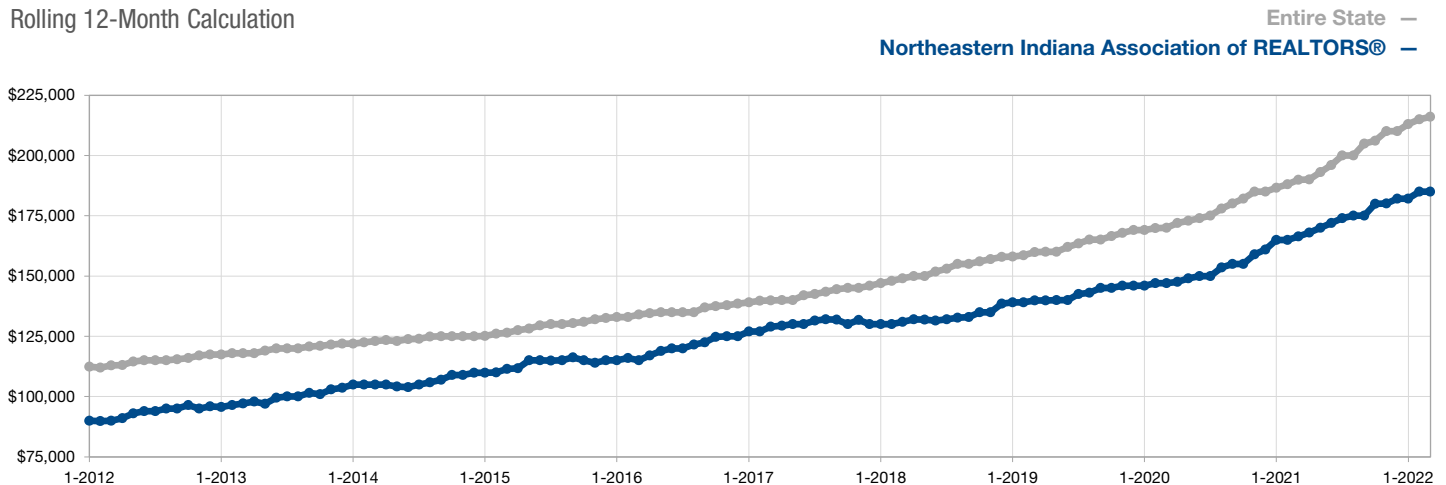
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

January through March



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.