

*In the Know....*

*November 7, 2016*

**“Bad officials are elected by good citizens who do not vote.”**

~~~~George Jean Nathan



## **MARK YOUR CALENDARS**

**Nov. 8** – Election Day – make your voice heard

**Nov. 8** – Affiliate meeting – 10:30. Board office

**Nov. 10** – Board of Directors, 9 AM

**Nov. 15** – Paragon training, 9 AM-noon; issues/questions. **RSVP to board office.** More info on pg. 2

**Nov. 17** – Inaugural & Affiliate Recognition Luncheon, Mad Anthony’s Ale House, 60 LN 470 Lake James, Angola, 11 AM – 1 PM. Cost: non-perishable item(s) to be donated to local charity. **RSVP to Board Office.**

**Nov. 24 & 25** – Thanksgiving Holiday. Board office closed.

**Dec. 31** – Deadline for Code of Ethics completion.

**Jan 1, 2017** – Deadline to pay National, State, and Local REALTOR® dues. If you haven’t received your invoice via email, please contact the Board office.

**Jan. 30 & 31** – IAR Legislative conference. Hotel link on page 2.

**2016**

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at Northeastern IN Association of Realtors!!**

### **2016 EXECUTIVE BOARD OF DIRECTORS**

Donna Meschberger, President  
[donnamrealtor@polarismail.net](mailto:donnamrealtor@polarismail.net)

Andy Treesh, Past President  
[andytreesh@hotmail.com](mailto:andytreesh@hotmail.com)

Jessica Pineiro, President Elect  
[jpineiro@cbrwg.com](mailto:jpineiro@cbrwg.com)

Mark Hansbarger, Secretary/Treasurer  
[mark@hansbarger.com](mailto:mark@hansbarger.com)

### **Board of Directors**

Patsy Brandgard  
Dawn Hurley  
Dawn Miller  
Ryan Jernigan  
Trent Curtis  
Kay Kunce  
Mike Patka  
Richard Brown

## MEMBER NEWS

### Paragon 5.56 Deployment Downtime Notification Tuesday, November 8, 2016 10:00pm - 6:00am Central Time

Updates to Paragon, including new features and functionality will be applied to the MLS System via a downtime deployment on **Tuesday, November 8, 2016 beginning at 10:00pm and concluding no later than 6:00am Central Time.**

**During this time the Paragon MLS system will be unavailable for access.**

Do you have any questions/issues with Paragon? Is there something you wish you knew how to do better/easier? Do you know all the shortcuts in Paragon? Email the board office anything you would like addressed and the Paragon training session on Nov. 15 will cover these. RSVP to board office.

A huge thank you to all of the REALTOR® members who took the time to vote in this election. It was a tight race between the two contested seats but Mark Pontecorvo prevailed for the Board of Director seat and Becky Maldeney came out ahead for the MLS Board. Congratulations to both! The 2017 Board of Directors: President – Jessica Pineiro, President Elect – Ryan Jernigan, Sec/Treas – Mark Hansbarger, Immediate Past President – Donna Meschberger, Board of Directors: Daniel Orlando, Trent Curtis, Mike Patka (LaGrange Co); Angel Baczynski, Patsy Brandgard (Noble Co); Mark Pontecorvo, Kay Kunce (Steuben Co). MLS Board: President – Donna Meschberger, Board: Sandi Cather (Steuben Co); Becky Maldeney (DeKalb Co); Kelly Grimes (Noble Co); Ashley Skinner (LaGrange Co).

Save the date - the IAR Legislative Conference is Jan. 30-31, 2017!

A conference registration link will be released soon, but feel free to make hotel reservations in advance here: <http://bit.ly/Hilton-2017>.

IAR has a room block at the downtown Hilton Indianapolis Hotel & Suites. Booking early literally pays off! Rates start at \$139/night + tax but will go up after Jan. 9 when the group rate ends.



**2017 IAR LEGISLATIVE CONFERENCE**  
**LEGISLATIVE BRIEFING KICKS OFF EVENT AT 9:30 A.M. MONDAY, JAN. 30**  
**Dodge the Downtown Indy Hotel Crunch and BOOK YOUR ROOM NOW for Sunday and/or Monday Night**



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#### Sandhill Environmental Services, LLC

##### Water Analysis & Operations



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Corp NMLS #3113 | Corp State Lic IN #10966

#### Corporate Office

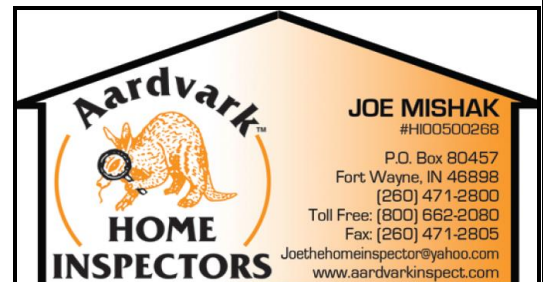


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Indiana Association of REALTORS®  
2017 Legislative Conference

Hilton Indianapolis Hotel & Suites  
120 W Market St, Indianapolis, IN 46204

**SCHEDULE as of Nov. 1, 2016 (Subject to change)**

**Monday, Jan. 30—**

|                |                                                                                                             |
|----------------|-------------------------------------------------------------------------------------------------------------|
| 9:30-10:30am   | Legislative Briefing                                                                                        |
| 10:45-11:30am  | Panel Discussion: House and Senate Leaders Reveal Legislative Session Priorities and Political Roadblocks   |
| 11:45am-1:00pm | Officer Installation Luncheon                                                                               |
| 1:15-2:30pm    | Legislative Meetings at the State Capitol                                                                   |
| 1:15-2:30pm    | Panel Discussion: Legal Topics You Should Know in 2017                                                      |
| 2:45-3:45pm    | Panel Discussion: State Agency Heads Share Work Plans and Communication<br>How-To's in a New Administration |
| 4:00-4:45pm    | RPAC Awards                                                                                                 |
| 5:00-7:00pm    | Legislative Reception                                                                                       |

**Tuesday, Jan. 31—**

|               |                                         |
|---------------|-----------------------------------------|
| 8:00-9:15am   | Breakfast of (REALTOR®) Champions       |
| 9:30-11:45am  | Board of Directors Meeting              |
| 9:30am-4:00pm | Professional Standards Training + Lunch |
| Noon-2:00pm   | State RPAC Trustees Meeting + Lunch     |

**OVERNIGHT ACCOMMODATIONS**

\$139 per night plus tax, pending availability Sunday, Jan. 29-Tuesday, Jan. 31  
Call 1-317-972-0600 or [Book Online](#)

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**IRMLS Board Meeting UPDATE**

**0 Days on Market Issue** – Some locals allow their members to enter FSBO or non-member sales into Paragon if the agent was involved in the transaction. Many Agents are using the date the listing was entered into Paragon as the List date. The List Date **must** reflect the actual time the listing was exposed to the market or the listing can't be used as a comp and will distort the statistics which defeats the purpose of entering the data for comp purposes. If the listing did sell on the same day, then the agent should enter SAME DAY SALE in the remarks so the appraiser can validate the 0 days on market is correct.

We are also finding sales that report a sale price that is higher than the list price. This can also disqualify the comp if the reason is not validated. We recommend updating Agent remarks to validate the sale price. Users could enter the reason such as multiple offers etc.

**Sold data on Realtor.com agent dashboard approved.** The IRMLS Board of Directors recently approved releasing limited sold data for display on the Realtor.com agent dashboard. Realtor.com was notified of the decision and we are waiting for their roll out plan which will be shared with each of you.

Important information about this decision:

1. The sold data is limited to 4 fields: sold date, selling price, selling office and agent. This will be added to the active listing display fields on the dashboard.
2. The data will display on the AGENT Dashboard ONLY. Realtor.com display public when the public clicks through to Realtor.com for more information, only.
3. Agents can turn off the sold transactional activity. They can also turn off the active transactional history.

Other Indiana MLS's allow the display of sold data on the dashboards.

**Homes.com Launch Date** – Homes.com will do their direct syndication launch on November 16<sup>th</sup>. Those Brokers who currently syndicate to Homes.com through List Hub should be opted in automatically. Brokers who do not currently syndicate can do so by using the Clarity Syndication portal on the dashboard. A Homes.com icon will also be available on the dashboard for Brokers to access their Homes.com account directly.

The Board of Directors approved some minor modifications to Paragon. A field for adding the name of the Builder will be added to the Residential Class.

The Board approved a request to add "Appraiser square footage" field to the sold information. Appraisers would have the option of submitting their square footage measurements to the local MLS staff to add to the sold information. The square footage measurements would then be entered by the MLS staff but the data entered by the listing agent would not change. We are working on the details and do not have an eta on the inclusion of the new fields yet.